

BDO CAPITAL ADVISORS ANNOUNCES THE SALE OF ATMOSPHERIC & ENVIRONMENTAL RESEARCH, INC. TO INSURANCE SERVICES OFFICE, INC.

BDO Capital Advisors, LLC, is pleased to announce the closing of the sale of Atmospheric & Environmental Research, Inc. (“AER”), a premier environmental and scientific research and consulting company, to Insurance Services Office, Inc. (“ISO”). As the exclusive financial advisor to AER, BDO Capital prepared a confidential offering memorandum, orchestrated a marketing campaign to a highly targeted list of potential buyers and structured and negotiated the transaction.

AER, a privately held business, provides industry-leading solutions for sensing, simulating, modeling, and predicting weather-related phenomena in the atmosphere, ocean, and space. AER provides its services to federal agencies, including the Department of Defense, the National Aeronautics and Space Administration, and the National Oceanic and Atmospheric Administration, to enable high-priority, mission-critical programs. AER also supports Fortune 500 defense contractors, research institutions, and commercial entities in the financial and energy industries. AER has leveraged proprietary partnerships and technologies developed over three decades to create and refine advanced computer models, analysis tools and databases that provide enhanced understanding of and predictions about the atmosphere, ocean and climate.

ISO is a leading provider of risk management products and services. ISO provides data, analytics and decision-support services to professionals in many fields, including insurance, finance, real estate, health services, government, human resources and risk management. Using advanced technologies to collect, analyze, develop and deliver information, ISO helps customers evaluate and manage risk. The company draws on vast expertise in actuarial science, insurance coverages, fire protection, fraud prevention, catastrophe and weather risk, predictive modeling, data management, economic forecasting, social and technological trends, and many other fields. To meet the needs of diverse clients, ISO employs an experienced staff of business and technical specialists, analysts, and certified professionals. In the United States and around the world, ISO helps customers protect people, property, and financial assets.

ABOUT BDO CAPITAL ADVISORS, LLC

BDO Capital Advisors, LLC, a wholly-owned affiliate of BDO USA, is a leading middle market investment bank that focuses on sell-side advisory, acquisition advisory, capital raising and board advisory services with offices located throughout the United States. The firm has deep industry knowledge, extensive cross-border transaction experience and superior execution capabilities. The firm has broad industry expertise and contacts having closed transactions within the Manufacturing & Distribution, Consumer, Food & Retail, Healthcare & Life Sciences, Business Services, Energy & Natural Resources and Technology, Media & Telecom sectors. Our seasoned investment bankers have collectively advised on hundreds of transactions for a variety of clients including family-owned businesses, entrepreneur-led companies, public corporations and leading private equity firms. Our professionals also draw upon the full depth and breadth of BDO USA’s national resources which include 60+ offices and over 5,000 professionals located through the United States.

The firm has worldwide access to buyers, sellers and offshore investors via the Corporate Finance practices of BDO International’s network of independent member firms which have been ranked collectively as a Top 5 global M&A mid-market advisor based on total deal volume announced in 2016, according to Thomson Reuters SDC. BDO International Corporate Finance firms operate in approximately 60 countries with over 2,000 professionals who are able to meet the investment banking needs of clients across the globe.

BDO Capital Advisors, LLC is a separate legal entity and is an affiliated company of BDO USA, LLP, a Delaware limited liability partnership and national professional services firm. BDO Capital Advisors, LLC is a FINRA/SIPC Member Firm. For more information, please visit: www.bdocap.com.

ABOUT BDO

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